

# Complete Guide to Construction Loans 2025

A comprehensive resource for homeowners, investors, builders, and real estate professionals.

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### Introduction: Why Construction Loans Matter

Building or significantly renovating a property requires financing designed for a unique journey. Unlike a traditional mortgage that finances an existing home, a \*\*construction loan\*\* is designed to fund the process of creating a home or a commercial structure from the ground up. If you are an owner wanting to build a custom residence in Santa Clarita, an investor looking to develop a multi-family complex, or a contractor adding a new wing to your own home, construction loans provide the bridge between architectural plans and finished structures.

This guide explains why construction loans are so important in today's tight housing market. There is an imbalance between the number of homes needed and the supply of move-in ready properties. Many buyers opt to build their dream home or renovate an existing property. Construction financing provides the capital to pay for land preparation, materials, labor, and inspections. It also ensures that builders are paid as work is completed rather than in one lump sum.

Construction financing is also tied closely to state regulations, consumer protection laws, and lending best practices. This guide walks you through the entire process—from understanding different loan types to completing the \*\*Loan Estimate\*\* and \*\*Closing Disclosure\*\* forms required by federal law, to work with lenders and inspectors during the draw process.

Throughout the guide, we highlight critical compliance points under the SAFE Act and the TRID rule. We provide case studies and examples to illustrate how real borrowers have successfully used construction financing to achieve their goals. Where appropriate, we refer to official forms such as the \*\*Uniform Residential Loan Application (Form 1003)\*\*, the \*\*Loan Estimate\*\*, the \*\*Closing Disclosure\*\*, and the \*\*HUD-1\*\* (for certain transactions), and we offer checklists and resources to help you stay organized.

# What is a Construction Loan? (Definition, Types, Use Cases)

A **construction loan** is a short-term, interest-only loan used to finance the cost of building or renovating a property. Construction loans are different from permanent mortgages because they are structured around draws. Funds are advanced in stages as work is completed instead of in a single lump sum. Most construction loans require interest-only payments during the construction phase, and the loan either **converts to a permanent mortgage** upon completion (a construction-to-permanent loan) or is repaid with a new permanent loan (a standalone construction loan).

#### **Types of Construction Loans**

- Construction-to-Permanent Loans Also known as single-close loans, these loans
  provide financing for both the construction phase and the permanent mortgage. The
  borrower pays interest only on funds drawn during construction. After the home is
  finished and receives a certificate of occupancy, the loan automatically converts to a
  permanent mortgage, typically with a fixed rate. This structure eliminates the need for a
  second closing and saves on closing costs.
- **Standalone Construction Loans** Sometimes called two-time close loans, these are short-term loans that finance only the construction portion. They typically have higher

interest rates because of the risk associated with construction. Once construction is complete, the borrower obtains a separate permanent mortgage to pay off the construction loan. This option offers flexibility in selecting the permanent loan product later, but it involves two sets of closing costs.

- Owner-Builder Construction Loans Designed for borrowers who wish to act as their own general contractor. Lenders evaluate the borrower's experience in construction and project management. These loans usually require a larger down payment and strict oversight because managing a build without a professional contractor increases risk.
- Renovation and Rehabilitation Loans For major renovations or additions to an
  existing property, these loans combine the cost of purchase or refinance with funds for
  remodeling. Examples include <u>FHA 203(k) loans</u> and <u>Fannie Mae HomeStyle® loans</u>.
  These products allow borrowers to finance both the purchase and renovation with a
  single loan.
- Speculative Construction Loans Utilized by builders and developers who construct
  properties without a committed buyer. These loans are commonly used for speculative
  single-family homes or multifamily developments. They are riskier because repayment
  depends on selling or leasing the property.

Use cases for construction loans vary widely. Homeowners might use a construction loan to build their forever home with customized features that existing houses lack. Real estate investors might use them to develop multifamily projects in high-growth markets. Builders and developers might use speculative construction loans to meet growing demand for housing. Renovation loans allow property owners to adapt existing structures, such as converting a garage into an accessory dwelling unit or modernizing an outdated kitchen.

### Construction-to-Permanent Loans vs. Standalone Construction Loans

Choosing between a **construction-to-permanent loan** and a **standalone construction loan** depends on your goals, timeline, and risk tolerance. Both options have advantages and potential drawbacks.

A construction-to-permanent loan provides continuity: the loan closes once, and the borrower pays closing costs one time. During construction, you pay interest only on the funds drawn, and once the project is complete the loan converts to a permanent mortgage at an agreed-upon rate.

This structure offers certainty about long-term financing and protects against rising interest rates.

A standalone construction loan involves two separate transactions. You obtain a short-term loan to finance the build, and after construction you secure a new mortgage to pay off the construction loan. This approach offers flexibility to choose a permanent loan product later—perhaps to take advantage of lower rates or different terms—but it involves two closings. You will pay two sets of closing costs and risk interest rate fluctuations between closings.

#### **Comparison of Key Features**

Feature	Construction-to-Permanent	Standalone Construction
Number of Closings	One closing with conversion to permanent loan	Two closings (construction and then permanent)
Interest Rate Risk	Rate typically locked for permanent phase	Permanent rate chosen later; risk of rate changes
Closing Costs	Single set of closing costs	Two sets of closing costs
Flexibility	Less flexible; predetermined permanent loan terms	More flexibility to choose permanent loan after construction
Suitable For	Borrowers seeking certainty and convenience	Borrowers wanting to shop for permanent mortgage later

When deciding which loan type is best, consider your timeline, budget, and tolerance for interest rate volatility. If you prioritize convenience and want to lock in your permanent financing at the beginning, a construction-to-permanent loan may be best. If you wish to shop for a different mortgage product after the home is built—perhaps to secure a lower rate or different terms—you might prefer a standalone construction loan despite the extra closing.

<u>Schedule a Call with Wexmoor Circle to discuss which loan structure fits your project goals.</u>

### **Step-by-Step Loan Process**

The construction loan process involves multiple stages, from preliminary planning to project completion. While every lender has variations, the general sequence is consistent. Understanding each step helps you prepare and avoid surprises.

Below is an overview of the typical process. [Insert Diagram: Loan Process Flow]

#### **Pre-Qualification and Budgeting**

During the earliest phase, you evaluate your budget, credit, and goals. Speak with a loan officer or mortgage broker to determine how much you can borrow and what type of construction loan suits your project. At this stage, you may also obtain a pre-qualification letter. This step helps you set realistic expectations and identify potential obstacles early.

#### Selecting a Builder and Designing the Project

Work with an architect and licensed contractor to design your home or project. The lender will require construction plans and specifications. Choose a reputable builder with a track record of completing projects on time and budget.

#### **Completing the Loan Application (Form 1003)**

You submit the Uniform Residential Loan Application (Form 1003) with your personal information, income, assets, liabilities, and details about the project. You also provide documentation such as tax returns, bank statements, building plans, cost estimates, and proof of builder's insurance.

#### **Underwriting and Approval**

The lender's underwriter reviews your creditworthiness, appraises the project (often using plans and specs), and assesses the builder's qualifications. The underwriter also ensures that the proposed loan meets internal guidelines, investor requirements, and regulatory standards.

#### **Loan Estimate and Disclosures**

Within three business days of receiving your complete application, the lender must provide a **Loan Estimate** that outlines the estimated costs, interest rate, projected monthly payments, and other terms. Under the TRID rule, the lender cannot require verifying documents beyond the basic six pieces of information to issue a Loan Estimate <u>consumerfinance.gov</u>.

#### **Closing and Construction Begins**

Once the loan is approved, you attend a closing where the construction loan documents are signed. At closing, the lender sets up a draw schedule, outlining the project milestones and how funds will be disbursed. You generally pay only interest on the amount drawn during construction.

#### **Draws and Inspections**

During the construction phase, the builder requests draws based on the percentage of work completed. Each draw triggers an inspection to verify that the work matches the plans and that

the previous draw was used appropriately. Some lenders require monthly inspections, while others offer more flexible or remote options <u>hud.loans</u>.

#### **Final Inspection and Completion**

When construction is complete, the lender orders a final inspection or appraisal to verify that the property meets plans and local building codes. The project must receive a certificate of occupancy.

#### **Conversion or Permanent Loan**

If you have a construction-to-permanent loan, the loan automatically converts to a permanent mortgage after completion. If you have a standalone construction loan, you obtain permanent financing to pay off the construction loan. The **Closing Disclosure** will outline the final terms, fees, and funds needed to close the permanent mortgage, and must be delivered at least three business days before consummation <u>consumerfinance.gov</u>.

<u>Download our Construction Loan Process Checklist to stay organized at every step.</u>

# Loan Application (Form 1003, Required Docs, Credit Standards)

The loan application is a formal request for financing. Lenders use **Form 1003 (Uniform Residential Loan Application)** to collect personal, financial, and property information. The form asks for your income, employment history, assets and liabilities, and details about the property and loan purpose. Construction loans often require additional documentation because the collateral does not yet exist.

#### **Key Components of the Application**

- Completed Form 1003 with signatures of all borrowers.
- Two years of federal tax returns and W-2s to verify income.
- Recent pay stubs (typically covering at least 30 days).
- Bank statements for checking, savings, and investment accounts to verify assets.

- A comprehensive budget or cost breakdown from your builder, including line items for labor, materials, permits, contingency funds, and builder fees.
- Architectural plans and specifications, often referred to as plans and specs or blueprints.
- Contractor's license, insurance, and references; evidence of builder experience.
- Land documentation (deed, purchase contract, or proof of ownership).
- Appraisal using plans and specs; the appraiser estimates the value of the completed property (the "as completed" value).
- Evidence of zoning compliance and building permits, where applicable.

Credit standards for construction loans are generally stricter than for traditional mortgages because of the higher risk. Lenders typically require a minimum **FICO score of 680–700**, although this varies by lender and loan type. The **debt-to-income (DTI) ratio** should be below 45%. Plan for a **down payment of 20–25%** of the total project cost (land plus construction). Some programs, such as FHA construction loans, may allow lower down payments.

Request a Consultation with our lending team to discuss the documentation needed for your project.

# Loan Estimate (TRID Disclosures, Timing, Tolerances)

The **Loan Estimate (LE)** is a standardized document that provides a snapshot of your proposed loan terms and closing costs. It replaced the Good Faith Estimate and the Truth-in-Lending disclosure for most closed-end mortgages, including many construction loans. The Loan Estimate is required by the TILA-RESPA Integrated Disclosure (TRID) rule.

Under TRID, creditors must deliver or mail the Loan Estimate within **three business days** of receiving a complete loan application (defined as six key pieces of information: your name, income, Social Security number, property address, estimated value of the property, and the loan amount sought). The creditor cannot require verifying documents beyond these six items before issuing the Loan Estimate<u>consumerfinance.gov</u>.

The Loan Estimate outlines interest rates, monthly payments, and estimated cash to close. It also breaks down closing costs into categories based on whether they are subject to tolerance limits:

- **Zero Tolerance Charges:** Fees that cannot increase between the Loan Estimate and Closing Disclosure (e.g., lender's origination fee, points, application fee).
- 10% Cumulative Tolerance: Charges that, in total, cannot increase by more than 10% (e.g., recording fees, third-party services such as pest inspections or survey fees if the consumer cannot shop for them).
- **No Tolerance Limit:** Fees that can change (e.g., prepaid interest, homeowners insurance, escrow deposits, services you can shop for).

If there are changed circumstances that increase costs, the lender may issue a **revised Loan Estimate**, but only within strict timeframes. The revised estimate must be delivered no later than four business days prior to consummation and within three business days of receiving information sufficient to establish the changed circumstance. Lenders should document reasons for each revision.

Once you have reviewed your Loan Estimate, compare it against other loan offers and discuss any questions with your lender. Use this document to budget for closing costs and ensure that the loan meets your expectations.

<u>Download our Loan Estimate Checklist to understand key terms and tolerance categories.</u>

# Draw Process & Inspections (How Funds Are Released)

Construction loans disburse funds in a series of **draws** tied to project milestones. Rather than giving the builder the full amount at once, the lender controls the release of funds to ensure the project progresses as planned. Each draw typically corresponds to a phase of construction—such as foundation, framing, rough-in, insulation, and final finishes.

After a draw request, the lender orders an **inspection** to verify that the stated work has been completed and meets quality standards<u>hud.loans</u>. The inspector assesses whether previous draws were used properly and whether the current stage is complete. Once the inspection is approved, funds are released to the builder. This process protects both the borrower and the lender.

Inspection frequency and timing vary by lender. Some lenders conduct monthly inspections, while others may approve draws every two weeks. Technology is changing the process; some lenders now accept remote video inspections for certain stages, speeding up approvals and reducing costs. **HUD lenders** often require monthly draw schedules, while **private lenders** might offer more flexible timelines.

To prepare for draw requests, maintain detailed records of work completed, receipts, **lien waivers** from subcontractors, and photographs. Communicate with your builder to ensure documentation is complete before submitting a draw request.

[Insert Diagram: Draw Schedule and Inspection Process]

Schedule a Call to discuss setting up an efficient draw schedule and avoiding delays.

### Interest-Only Payments During Construction

During the construction phase, borrowers generally make **interest-only payments** on the amount of funds drawn. Because the principal is released in stages, interest accrues only on the outstanding balance. This structure keeps payments manageable while allowing you to focus on the build.

Lenders calculate interest based on either a **fixed rate** (locked at closing) or a **variable rate** tied to a benchmark such as the prime rate or the secured overnight financing rate (SOFR). Monthly payments fluctuate as draws increase or as interest rates change. Some loans include an **interest reserve account**—an amount set aside from the loan proceeds to cover interest payments during construction. This eliminates the need for you to make out-of-pocket payments during the build.

It's important to understand how interest will be calculated, whether the loan contains an interest reserve, and when payments are due. Missed payments can delay draws or cause the lender to re-evaluate the project. Always budget for potential interest rate increases if you have a variable rate loan.

Request a Consultation about interest rate lock options and interest reserve accounts.

### Transition to Permanent Loan (Closing Disclosure, Rate Lock, Terms)

Once construction is complete and a **certificate of occupancy** is issued, your construction loan must be repaid or converted into a permanent mortgage. This transition involves a new set of disclosures and potentially a new interest rate.

If you have a **construction-to-permanent loan**, the loan documents provide details on how the loan converts. You will sign a modification agreement that sets the permanent interest rate (if not locked previously) and amortization schedule. You may have a choice between fixed-rate or adjustable-rate mortgages. The transition typically happens without a second closing, and you pay the first principal and interest payment after conversion.

With a **standalone construction loan**, you will need to secure a separate permanent mortgage. This involves applying for a new loan, providing updated financial documentation, and going through underwriting. It may also require a new appraisal. You will receive a **Closing Disclosure** that outlines the final terms and closing costs for the permanent mortgage. Under the TRID rule, the lender must ensure you receive the Closing Disclosure at least **three business days** before consummation<u>consumerfinance.gov</u>. If certain changes occur—such as a significant increase in the annual percentage rate (APR), a change in loan product, or the addition of a prepayment penalty—a corrected Closing Disclosure and an additional three-day waiting period will apply.

Rate locks are an important consideration. Some construction loans allow you to lock your permanent rate at the beginning, providing certainty against rising rates. Others allow you to float and then lock a rate closer to completion. Evaluate your risk tolerance and consult with your lender about timing your rate lock.

Schedule a Call to plan your permanent financing transition and rate lock strategy.

### Risks & How to Mitigate Them (Reserves, Contingencies, Appraisals)

Construction projects are complex and subject to numerous risks that can affect both timeline and budget. Identifying these risks early and planning mitigation strategies will improve the likelihood of a successful project.

#### **Cost Overruns**

Unexpected expenses can arise from material price increases, change orders, or unforeseen site conditions. Mitigation strategies include building a contingency reserve (typically 10–15% of the construction budget), choosing a fixed-price contract, and reviewing plans carefully to minimize changes.

#### **Timeline Delays**

Weather, permit delays, labor shortages, or supply chain disruptions can slow construction. Include realistic timelines, add buffer time to your schedule, and maintain communication with your builder. Consider performance penalties or incentives in your contract.

#### **Interest Rate Risk**

If your construction loan has a floating rate or if you use a standalone construction loan, rising interest rates could increase your monthly payments or affect the affordability of the permanent mortgage. Mitigate this by locking rates when appropriate and maintaining reserves to cover higher payments.

#### Contractor/Builder Risk

Poor workmanship, financial difficulties, or mismanagement by the builder can jeopardize the project. Mitigate by vetting contractors thoroughly, checking references, verifying licenses and insurance, and using a detailed contract that outlines responsibilities and payment schedules.

#### Market Risk

Changes in the real estate market could reduce the value of your completed home or project. Mitigate by conducting a market analysis before you start, ensuring your project's features align with local demand, and avoiding overbuilding for the area.

#### **Regulatory and Compliance Risk**

Failure to comply with zoning laws, building codes, or lending regulations can cause delays or penalties. Work with experienced professionals, obtain proper permits, and stay informed about state and federal regulations such as the **SAFE Act** and **TRID**.

#### Fraud or Misuse of Funds

Misuse of draw funds or fraudulent billing can occur on construction projects. Minimize this risk by using independent inspectors, requiring lien waivers, and reviewing draw requests carefully.

<u>Download our Risk Mitigation Checklist</u> to stay prepared for common construction challenges.

### Role of Key Players (Borrower, Builder, Loan Officer, Processor, Underwriter, Title, Escrow)

A successful construction project requires coordination among several parties. Understanding each person's responsibilities helps ensure clear communication and accountability.

#### **Borrower**

The borrower initiates the project, selects the builder, provides financial documentation, and makes timely decisions. The borrower is ultimately responsible for repaying the loan and ensuring that funds are used appropriately.

#### **Builder/Contractor**

The builder executes the construction plans, hires subcontractors, orders materials, and manages the day-to-day operations on the job site. Builders must adhere to the project schedule, meet quality standards, and submit draw requests with supporting documentation.

#### Loan Officer/Mortgage Loan Originator

The loan officer helps the borrower choose a suitable loan, collects the initial application, and serves as the main point of contact. Under the SAFE Act, Mortgage Loan Originators must be **licensed or registered** and display their unique NMLS identifier to consumers theceshop.com.

#### **Processor**

Processors gather documentation, verify information, and prepare the loan file for underwriting. They coordinate with the borrower, builder, and third parties (such as appraisers and title companies) to ensure all documents are in order.

#### Underwriter

The underwriter analyzes the borrower's creditworthiness, evaluates the project's feasibility, and ensures the loan meets the lender's guidelines and regulatory requirements. They may request additional documentation or conditions that must be satisfied before closing.

#### Inspector

Inspectors (or construction consultants) verify that work completed matches the draw request. They protect both the lender and borrower by ensuring funds are released only for completed work that meets quality standards.

#### **Appraiser**

Appraisers determine the as-completed value of the project using plans and specifications. This value helps lenders determine the maximum loan amount and protects the borrower from over-leveraging.

#### **Title Company**

The title company searches and insures the title to the property, ensuring there are no unknown liens or claims. It also coordinates the closing and issues title insurance.

#### **Escrow Agent**

The escrow agent holds funds and documents during the closing and construction phases. They disburse funds according to the draw schedule and ensure that lien waivers and other documents are collected before releasing money.

#### **Regulatory Agencies**

Federal and state regulators enforce licensing, disclosure, and fair lending laws. The **Consumer Financial Protection Bureau** issues rules (such as TRID) and provides model forms. State regulators enforce licensing under the SAFE Act, requiring MLOs to register and meet education standards <a href="mailto:theceshop.com">theceshop.com</a>.

<u>Schedule a Call with our team to meet the professionals who will guide you through your construction loan.</u>

# Case Studies (Custom Home, Renovation, Multi-Unit Project)

#### Case Study 1: Custom Home in Santa Clarita

Sarah and Michael wanted to build a custom home overlooking the mountains near Santa Clarita. They owned a parcel of land and had a detailed design from an architect. After meeting with Wexmoor Circle's lending team, they opted for a construction-to-permanent loan. Their loan

officer collected Form 1003, income documentation, and a 20% down payment. An appraiser evaluated the plans and concluded the completed home would be worth \$1.2 million.

During construction, the project hit an unexpected hurdle: local building codes required additional structural support for wildfire protection. This increased costs by 8%. Because Sarah and Michael had set aside a 15% contingency reserve, they were able to cover the extra expense. They worked closely with the builder and the inspector to ensure that each draw was justified. The loan converted smoothly to a 30-year fixed-rate mortgage at completion, locking in a competitive interest rate.

**Key lessons:** Have a contingency reserve; work with a builder experienced with local codes; and choose a single-closing loan if you value convenience and certainty.

#### Case Study 2: Major Renovation of a Historic Bungalow

A couple in Pasadena bought a historic bungalow from the 1920s with plans to restore its charm while updating the infrastructure. They financed the purchase and renovation through an <a href="#">FHA</a>
<a href="#">203(k) loan</a>. The loan allowed them to borrow enough money to buy the property and fund \$250,000 in renovations, including rewiring, new plumbing, and restoring original woodwork.

Because the home was older, the project required careful planning, extra inspections, and compliance with historic preservation guidelines. They worked with a contractor familiar with FHA requirements and prepared detailed bids. Funds were released in stages after inspections confirmed that work was completed. Their loan officer helped them navigate the FHA paperwork and ensure that the final product met all program requirements.

**Key lessons:** Renovation loans are ideal for updating older homes; choose professionals familiar with program requirements; and schedule inspections carefully to avoid delays.

#### **Case Study 3: Multi-Unit Investment Development**

A small development firm wanted to build a six-unit townhome complex in a growing neighborhood of Los Angeles. The firm obtained a **speculative construction loan** to cover land acquisition and construction costs. Because there was no pre-sale buyer, the lender required a higher down payment and charged a slightly higher interest rate. The firm provided a detailed pro forma, market analysis, and experience resume for its principals.

Throughout construction, the developer coordinated with subcontractors, submitted draw requests with lien waivers, and kept close communication with the inspector. They also pre-marketed the units to potential buyers. By the time construction was complete, four of the six units were under contract. The developer obtained individual end loans for each unit buyer, and the speculative loan was paid off.

**Key lessons:** Speculative projects carry higher risk and require strong market analysis; maintain tight control of budgets and marketing; and work with lenders that understand speculative development.

<u>Schedule a Consultation</u> to discuss how we can tailor a financing solution for your unique <u>project.</u>

### **FAQs About Construction Loans**

#### What credit score do I need to qualify for a construction loan?

Most lenders require a minimum credit score of **680 to 700**, although some programs (such as FHA loans) may allow lower scores. The exact requirement depends on the lender, loan type, and project risk.

#### How long does the construction loan process take?

From application to closing, the process can take **30 to 60 days** depending on documentation and underwriting. The construction phase itself can last **six to twelve months** or longer, depending on project size and complexity.

#### Can I act as my own general contractor?

Some lenders allow borrowers to act as their own builders through **owner-builder loans**. However, you must demonstrate experience, have a detailed budget, and be prepared for greater oversight and a larger down payment.

#### How much down payment is required?

Down payment requirements typically range from **20% to 25%** of the total project cost (land plus construction). Specialized programs such as VA or USDA construction loans may have lower down payment requirements for eligible borrowers.

#### Are construction loan interest rates higher than mortgage rates?

Yes. Construction loans generally have higher interest rates because they carry more risk. Once the project is complete and converts to a permanent mortgage, the rate may decrease depending on market conditions.

#### Do I need mortgage insurance?

Conventional construction loans usually require mortgage insurance if your down payment is less than 20%. FHA construction loans require mortgage insurance premiums (MIP).

#### When do I make principal payments?

You pay only interest during construction. **Principal and interest payments** start when the loan converts to a permanent mortgage.

#### What happens if my project costs more than expected?

You are responsible for cost overruns. Lenders expect you to have a contingency reserve. If overruns are significant, you may need to provide additional funds or obtain a loan modification.

#### Can I use a construction loan to renovate an existing home?

Yes. Renovation loans such as **FHA 203(k)** or **Fannie Mae HomeStyle®** loans combine purchase or refinance financing with funds for renovation.

#### How soon do I need to start construction?

Most lenders require that construction begin **within 30 to 90 days** after closing. If delays occur, the lender may require a reapproval or extension.

*Have more questions? Contact us* to get personalized answers from our construction loan experts.

# Resources (Loan Estimate Sample, Closing Disclosure Sample, HUD/CFPB links)

The following resources can help you better understand the documents and regulations referenced in this guide.

- Loan Estimate Sample Review the CFPB's model Loan Estimate (Form H-24) for a
  detailed example of the required headings, subheadings, and sections. CFPB Sample
  Loan Estimate
- Closing Disclosure Sample Examine the CFPB's model Closing Disclosure (Form H-25) to see how final loan terms and costs are presented. CFPB Sample Closing

#### Disclosure

- TILA-RESPA Rule Small Entity Compliance Guide The CFPB publishes a guide that
  explains the TRID rule in plain language and offers examples of how to comply with
  timing requirementsconsumerfinance.gov. TRID Compliance Guide
- **SAFE Act Guidance** The HUD and CFPB websites provide information on the Secure and Fair Enforcement for Mortgage Licensing Act (SAFE Act), including registration requirements for Mortgage Loan Originatorstheceshop.com. NCUA SAFE Act Overview
- HUD-1 Settlement Statement While replaced by the Closing Disclosure for most transactions, the HUD-1 is still used for certain loans such as reverse mortgages and home equity lines of credit. The form itemizes charges for all parties. HUD-1 Form
- State Licensing Agencies Visit your state's Department of Real Estate or financial regulation department for licensing requirements and consumer protection resources.
   California Department of Real Estate

Download our Resource Bundle for direct links and checklists.

#### **Authority Links and Further Reading**

Below are additional authoritative resources and reference materials:

- <u>TRID Integrated Disclosure FAQs</u> Official CFPB compliance aid with explanations of Loan Estimates and Closing Disclosures<u>consumerfinance.govconsumerfinance.gov</u>.
- Loan Estimate and Closing Disclosure Forms & Samples Official CFPB forms and samples.
- TRID Compliance Guide CFPB's small entity compliance guide for TRID.
- NCUA SAFE Act Overview National Credit Union Administration summary of SAFE Act licensing requirements for mortgage loan originators.
- HUD Section 203(k) Rehabilitation Mortgage Insurance Program Official HUD program page for FHA 203(k) renovation loanshud.gov.
- <u>Fannie Mae HomeStyle Renovation Program</u> Official overview of Fannie Mae's conventional renovation loan product.

- Uniform Residential Loan Application (Form 1003) Fannie Mae's official hub for the Form 1003 application.
- <u>HUD Title I Property Improvement Loans</u> HUD's Title I insured program for property improvements<u>hud.gov</u>.
- HomeStyle Energy Program Fannie Mae's program for financing energy efficiency improvements.
- <u>California Department of Real Estate</u> Information on licensing, consumer protection, and real estate laws for California.

These links connect you to primary government and agency resources that provide deeper insights and up-to-date guidance on construction loans and related topics.

# About Wexmoor Circle (Licenses, Contact, Disclaimer)

**Wexmoor Circle LLC** is a real estate investment and advisory acting nationwide. We specialize in construction financing, project management, and strategic real estate development. Our team consists of licensed Mortgage Loan Originators, real estate brokers, and project managers dedicated to guiding clients through complex construction projects.

#### **Licenses and Credentials**

- California Department of Real Estate (DRE) License #02271654
- Nationwide Mortgage Licensing System (NMLS) License #2728634
- Certified Mortgage Processor (CMP)
- Member of the Mortgage Bankers Association and California Association of Realtors

#### **Contact Us**

#### Disclaimer

This guide is provided **for informational purposes only**. It does not constitute legal, financial, or investment advice. Construction loan requirements vary by lender, program, and jurisdiction. **Always refer to official documents** such as the *Loan Estimate*, *Uniform Residential Loan Application* (1003), *Closing Disclosure*, and *HUD-1 Settlement Statement* and consult with **licensed professionals** (**DRE #02271654 | NMLS #2728634 | CMP**) before making decisions. For our complete terms, please review the **Terms of Use** available at the end of this guide.

<u>Schedule a Call or Request a Consultation</u> to discuss how Wexmoor Circle can help you achieve your construction financing goals.

### Choosing the Right Lender and Loan Program

Selecting the right lender and loan program is critical to your project's success. Not all lenders offer the same products or underwriting flexibility. When evaluating potential lenders, consider their experience with construction financing, the range of loan products they offer, their draw process, and their customer service. Some lenders specialize in residential construction and work closely with custom-home builders; others focus on commercial projects or renovation loans.

#### **Questions to Ask Potential Lenders**

- Do you offer both construction-to-permanent and standalone construction loans?
- What are your qualification requirements for credit score, debt-to-income (DTI) ratio, and down payment?
- How do you handle interest rate locks, and can you explain your rate lock options?
- What is your draw schedule and inspection process?
- Are there any penalties or fees for early payoff or changes to the construction schedule?
- How long does underwriting and closing typically take, and what documentation is required?

Interview several lenders and request Loan Estimates to compare terms and costs. Look for lenders who communicate clearly and provide a dedicated contact for your project. A responsive lender can make a significant difference when unexpected issues arise during construction.

# Pre-Construction Planning: Setting the Stage for Success

Before you apply for a construction loan, take time to plan your project thoroughly. Proper planning can reduce surprises and help you secure financing more easily.

#### Site Selection and Due Diligence

Start by evaluating the land or property. If you don't yet own a lot, consider working with a real estate professional who understands zoning, utilities, and market demand. Verify that the lot is buildable, free of environmental hazards, and zoned for your intended use. Conduct soil tests to detect issues such as unstable clay or rock. Consult with local planning departments to learn about setbacks, height restrictions, and permitting requirements. Understanding these factors early helps you avoid costly design changes and delays.

#### **Budgeting and Cost Estimation**

Work with your architect and builder to develop a detailed budget that includes materials, labor, permits, utility hookups, design fees, contingency reserves, and financing costs. A precise cost breakdown will help the lender assess your project and determine an appropriate loan amount. Overlooking seemingly minor expenses—like landscaping, driveway paving, or utility meters—can derail your budget, so include allowances for these items. Review vendor quotes carefully and build in inflation adjustments for materials subject to price volatility, such as lumber or copper.

#### **Selecting the Right Builder and Contract Type**

Choose a builder with a solid track record, proper licensing, and strong financial health. Interview multiple contractors and obtain bids based on the same plans and specifications. Ask for references and visit completed projects to evaluate quality. When negotiating the contract, decide whether you will use a **fixed-price contract** (where the cost is predetermined) or a **cost-plus contract** (where the builder is reimbursed for costs plus a fee). Each contract type has advantages and trade-offs in terms of pricing flexibility and risk allocation. Fixed-price contracts provide certainty but may include higher contingency fees; cost-plus contracts can reduce markup but may expose you to overruns if not managed closely.

#### **Designing for Future Needs**

Consider how your home or building might serve you in the long term. Energy-efficient designs, flexible room configurations, and aging-in-place features (such as wide doorways and first-floor bedrooms) can enhance the property's value and functionality. Investing in durable materials and efficient systems may increase upfront costs but reduce maintenance and utility expenses. Think about how technology—like smart home systems, EV chargers, and solar battery storage—might affect your lifestyle in the coming decades.

<u>Download our Pre-Construction Planning Toolkit</u> for worksheets on site evaluation, budgeting, and builder selection.

### **Understanding the Construction Budget**

One of the most important aspects of a construction loan is the **loan budget**. Lenders rely on your budget to set the loan amount and draw schedule. A comprehensive budget includes both hard costs (direct construction expenses) and soft costs (fees and services). Below is an example of a budget breakdown for a \$600,000 custom home:

Category	Estimated Cost
Land acquisition	\$120,000
Site preparation (grading, utility hookups)	\$20,000
Foundation and framing	\$150,000
Roofing and exterior finishes	\$40,000
Plumbing, electrical, HVAC	\$80,000
Interior finishes (flooring, cabinets, countertops)	\$100,000
Permits and fees	\$15,000
Contingency reserve (10%)	\$50,000
Financing costs (interest, closing costs)	\$25,000

Your actual budget will vary based on location, design complexity, and material choices. Work with your builder to refine each category and update the budget as plans change. Keep meticulous records of invoices and receipts, as the lender may request documentation during draws.

#### **Managing Allowances and Change Orders**

Builders often include allowances for items like appliances, lighting, and fixtures. If you choose options that exceed the allowance, you will need to pay the difference out of pocket or seek a loan modification. **Change orders**—any change to the original plans—must be documented, priced, and approved by both the borrower and lender. Because change orders can increase costs and delay the schedule, limit them by finalizing selections before construction begins. If changes are necessary, update your contingency reserve to reflect new costs.

Schedule a Consultation to review your budget with a construction loan specialist.

# Managing the Build: Communication and Oversight

Once construction starts, maintaining open communication and oversight is essential. Regular check-ins with your builder and lender can help keep the project on track and avoid surprises.

#### **Establishing a Communication Plan**

Set expectations for how often you will meet with your builder and how updates will be provided. Many builders use project management software or mobile apps that allow you to view schedules, track progress, approve change orders, and upload photos. If your builder does not use such tools, schedule weekly or biweekly meetings to discuss progress, budget updates, and upcoming decisions. Document all conversations and decisions in writing to avoid misunderstandings.

#### **Managing Change Orders**

Despite careful planning, you might need to adjust the project. Perhaps you discover an opportunity to upgrade to energy-efficient windows, or you decide to finish a basement. Each change should be documented in writing with details on cost and schedule impacts. Review how change orders affect your loan's budget and contingency reserve. In some cases, you may need the lender's approval before proceeding. Consider consolidating minor changes into fewer change orders to reduce administrative costs.

#### **Quality Control and Inspections**

In addition to lender inspections, consider hiring a third-party construction manager or consultant to perform independent quality checks. These professionals can verify adherence to plans and building codes, identify potential issues early, and ensure that workmanship meets

expectations. Independent oversight can provide peace of mind—especially for owner-builders or complex projects. You might also conduct a pre-drywall inspection to check mechanical systems and framing before walls are closed.

#### **Keeping Finances Organized**

Use a separate bank account to deposit draw funds and pay construction invoices. This practice helps you track expenses and avoids commingling personal funds with loan proceeds. Keep copies of all contracts, invoices, lien waivers, and inspection reports in a project file. Organized records make it easier to resolve disputes and provide documentation to your lender.

<u>Download our Construction Management Checklist</u> for tips on communication, change orders, and quality control.

# Insurance and Bonding: Protecting Your Project

Construction projects involve risks such as theft, weather damage, accidents, and liability claims. Adequate insurance coverage and bonding protect both the borrower and lender.

#### **Builder's Risk Insurance**

Builder's risk insurance covers damage to the structure during construction. It typically insures against fire, wind, theft, vandalism, and certain weather events. Some policies also cover materials stored off-site or in transit. Either the builder or the borrower can purchase builder's risk insurance, but the lender will require proof of coverage before releasing funds.

#### **General Liability Insurance**

General liability insurance protects against claims of property damage or bodily injury caused by construction activities. It covers medical expenses, legal fees, and settlements. Builders should carry liability insurance, but the borrower may also need a personal umbrella policy to cover potential gaps. Make sure that every subcontractor carries their own liability coverage as well.

#### Workers' Compensation Insurance

Workers' compensation insurance covers injuries to employees on the job site. If subcontractors do not have adequate coverage, the borrower or general contractor could be held liable for injuries. Always verify that each subcontractor carries current workers' compensation and provide copies of certificates to your lender.

#### **Performance and Payment Bonds**

For larger projects or public works, lenders or municipal authorities may require **performance bonds** and **payment bonds**. A performance bond ensures that the contractor completes the project according to the contract. A payment bond guarantees that subcontractors and suppliers will be paid, reducing the risk of liens against the property. While not common for single-family homes, these bonds provide additional security for multi-unit developments and commercial projects.

#### Flood Insurance and Other Specialty Coverages

If the property is located in a designated floodplain, flood insurance will be required by the lender. Additional policies—such as earthquake insurance, windstorm coverage, or environmental liability—may be appropriate depending on the location. Discuss these options with your insurance agent and lender to ensure comprehensive protection.

Request a Consultation with our insurance specialists to customize coverage for your project.

# Green and Sustainable Construction Financing

Sustainability has become a central consideration in modern building. Borrowers and lenders alike are recognizing the benefits of energy efficiency, renewable energy, and environmentally friendly materials. Sustainable construction not only reduces long-term operating costs but can also qualify borrowers for special loan programs and incentives.

#### **Energy-Efficient Design and Materials**

Incorporating energy-efficient technologies—such as high-performance insulation, low-E windows, solar panels, and geothermal heating—can significantly reduce utility bills. Some lenders offer **energy-efficient mortgages** (EEMs) or construction loan discounts for projects that meet ENERGY STAR or LEED certification standards. Review your lender's guidelines for qualifying efficiency improvements. Consider installing programmable thermostats, energy recovery ventilators, and on-demand water heaters to further optimize efficiency.

#### **Water Conservation**

Water-efficient fixtures, drought-tolerant landscaping, and rainwater harvesting systems reduce water usage. In states like California, where water is limited, such measures can increase

property value and align with state regulations. Installing drip irrigation systems and using native plants can dramatically lower irrigation requirements.

#### **Material Selection**

Consider using sustainable materials such as reclaimed wood, recycled steel, low-VOC paints, and concrete mixes with reduced carbon footprints. Not only are these materials better for the environment, but they may improve indoor air quality and occupant health. Bamboo flooring, cork, and recycled glass countertops are attractive options that combine durability with sustainability.

#### **Incentives and Tax Credits**

Federal, state, and local governments offer incentives for sustainable construction. The federal **Investment Tax Credit (ITC)** provides credits for solar installations, while state programs may offer rebates for heat pumps or energy-efficient windows. Utility companies often provide rebates for high-efficiency HVAC systems. Research available incentives in your area and integrate them into your budget. Many programs require pre-approval or documentation, so plan ahead to maximize benefits.

#### **Long-Term Value**

Although green building may involve higher upfront costs, the long-term savings can outweigh these expenses. Properties with green certifications often command premium resale values, and lenders may view them as lower risk due to reduced operating costs. In addition, sustainable construction aligns with increasing consumer demand for eco-friendly homes and commercial spaces.

<u>Download our Green Construction Financing Guide to explore incentives and sustainable</u> materials.

### **Glossary of Construction Loan Terms**

Understanding construction loan terminology will help you communicate effectively with lenders and builders. Below are some key terms defined:

• **As-Completed Value:** The value of a property after construction is complete, determined by an appraiser using plans and specifications.

- **Change Order:** A written agreement to modify the original construction contract by altering materials, methods, or cost.
- Contingency Reserve: A percentage of the construction budget set aside to cover unexpected expenses.
- Draw: A partial disbursement of loan funds released as construction milestones are completed.
- **Fixed-Price Contract:** A contract where the builder agrees to complete the project for a set price, regardless of actual costs, unless change orders are approved.
- **Interest Reserve:** An account funded by the borrower or from loan proceeds used to pay interest during construction.
- **Lien Waiver:** A document from a contractor or supplier acknowledging receipt of payment and waiving the right to file a lien against the property.
- Loan-to-Cost (LTC) Ratio: The loan amount divided by the total cost of the project; lenders use this ratio to assess risk.
- Mechanic's Lien: A legal claim by contractors or suppliers against a property for unpaid work or materials.
- **Punch List:** A list of minor tasks to be completed at the end of construction before final acceptance.
- Spec Home: A home built without a specific buyer, also known as a speculative home.
- **Soft Costs:** Non-construction expenses such as permits, architectural fees, engineering fees, and loan fees.
- **Turnkey:** A construction contract where the builder is responsible for all aspects of the project, delivering a completed property ready for occupancy.

Request a Consultation if you encounter unfamiliar terms or need clarification.

### **Conclusion and Next Steps**

Construction financing can transform a plot of land or an outdated structure into the home or investment property of your dreams. By understanding the types of construction loans available, preparing a thorough plan, selecting the right partners, and managing risks carefully, you position yourself for success. Remember that building is a journey—one that requires patience, diligence, and a team of professionals committed to your vision.

Whether you're building your forever home in Santa Clarita, renovating a historic bungalow, or developing a multi-unit project, Wexmoor Circle is here to guide you. As licensed mortgage professionals and real estate advisors, we offer personalized financing solutions, project management expertise, and ongoing support. We adhere to the highest standards set by the SAFE Act and TRID regulations and stay updated on industry guidelines to protect your interests.

<u>Schedule a Call or Download our Project Planning Toolkit to take the next step toward turning your construction vision into reality.</u>

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